



Real Estate Brokers & Sales Representatives AML/CTF

Several characteristics of the real estate sector make it attractive for potential launderers and terrorist financiers.

The Real Estate Brokers & Sales Representatives AML/CTF Training Program is designed to assist real estate brokers and sales representatives to comply in part with the training requirement under the *Proceeds of Crime (Money Laundering) and Terrorist Financing Act* and its supporting Regulations.

Learn to recognize the warning signs and how to avoid them

- Module One: Introduction
- Module Two: About Money Laundering & Terrorist Financing
- Module Three: Understanding Risks, Due Diligence & Reporting Requirements
- Module Four: Client Identification & Record-Keeping Requirements



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Module One: Introduction

- Define money laundering (ML) and terrorist financing (TF);
- Recognize the impacts of money laundering and terrorist financing;
- Identify the five main elements of a Compliance Regime;
- Describe the role of the Canadian organizations involved in fighting ML/TF crimes; and
- Identify the penalties for non-compliance.

Module Two: About Money Laundering & Terrorist Financing

- Describe the criminal elements involved in money laundering and terrorist financing;
- Explain the three stages associated with money laundering;
- Identify some examples of techniques commonly involved in money laundering;
- State common sources of terrorist financing; and
- Explain the main differences between money laundering and terrorist financing activities.

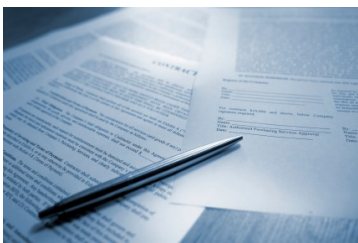


Module Three: Understanding Risks, Due Diligence & Reporting Requirements

- State the main risk ML/TF factors involving the real estate industry;
- State the importance of “Know Your Client” rules and the importance of due diligence as they relate to anti-money laundering and terrorist financing initiatives;
- Identify the reports, when a report must be completed, report completion timeframes, and where reports must be sent; and
- Identify suspicious transactions (completed or attempted) and behaviours.

Module Four: Client Identification & Record-Keeping Requirements

- Identify client identification, including business relationship, requirements;
- Identify third party determination requirements;
- Identify the records you are required to complete to meet the *Proceeds of Crime (Money Laundering) and Terrorist Financing Act* and the *Proceeds of Crime (Money Laundering) and Terrorist Financing Regulations*; and
- Identify when a record must be completed, the timeframes for completion, and how records must be kept.



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Upon successful completion of the Real Estate Brokers & Sales Representatives AML/CTF Training Program, you will receive:

- a certificate of program completion documenting your understanding of ML/TF requirements for real estate brokers and sales representatives.
- 6 CAMLI Continuing Education (CE) hours that can be used for qualification or maintenance of CAMLI designations.

The Real Estate Brokers & Sales Representatives AML/CTF Training Program includes:

- 24/7 access to all training program materials via your CAMLI user account;
- the latest legislative and regulatory updates;
- the flexibility to complete the online final exam at a time that fits within your busy schedule.



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The Canadian Anti-Money Laundering Institute

Order Form : Real Estate Brokers & Sales Representatives

Name of Company			
Delegate Name			
Email Address			
Phone Number		Fax Number	
Street Address			
City/Town/Province		Postal Code	

Register online or Via:

Phone, Fax, Email, or Mail

- ☐ Cheque Enclosed
- ☐ Money Order Enclosed
- ☐ Credit Card

Province/Territory	Full price \$245+taxes	CAMLI member price \$215+taxes
15% NB, NL, NS, PEI	\$281.75	\$247.25
13% ON	\$276.85	\$242.95
5% AB, BC, MB, NT, NU, QC, SK, YT	\$257.25	\$225.75

- Amount Authorized _____ [Please Print]
- Card Type: ☐ MasterCard ☐ VISA ☐ American Express ☐ Discover
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